

APPENDIX I – FINANCIAL FORECAST

The following Financial Forecast is intended to supplement the disclosures contained in this Memorandum.

Financial Highlights FREX DB Series I, DST								
OFFERING SUMMARY								
Offering Price			Financing Terms		Forecasted Y1 Return			
Annualized First Year Proforma Net Operating Income		\$4,438,106	Mortgage Principal		\$35,805,000	Additional Rent	\$2,175,853	
Capitalization Rate		6.02%	Interest Rate		6.10%	Asset Management Fee*	(\$85,439)	
Offering Price		\$75,983,939	Annual Interest Only Payment		\$2,213,714	Trustee Fees	(\$80,000)	
Offering Proceeds		52.88%	Amortization		Full Term I/O	Cash from Additional Rent	\$2,010,414	
Loan Proceeds		47.12%	Maturity Date		2036	Supplemental Rent	\$0	
						Property Reserve Contribution	\$0	
						Net Cash Flow	\$2,010,414	
						Annualized Cash on Cash Return	5.00%	
ESTIMATED USE OF PROCEEDS								
Sources				Total Acquisition Cost				
Offering Proceeds		\$40,178,939		Real Estate Acquisition Price		\$65,100,000		
Loan Proceeds		\$35,805,000		<u>Acquisition Closing Costs</u>				
Total Sources		\$75,983,939		Total Closing Costs		\$479,555		
				Carry Cost		\$1,302,000		
				DST Working Capital		\$832,800		
				Total Acquisition Closing Costs		\$2,614,355		
Application		% of Offering Proceeds	% of Total Proceeds					
<u>Selling Commissions and Fees</u>								
Selling Commission		\$2,410,736	6.00%	3.17%	Lender Closing & Transfer Costs			\$770,389
Dealer Manager Fee		\$803,579	2.00%	1.06%	Total Lender Closing Costs			\$770,389
Wholesaling Fee		\$401,789	1.00%	0.53%	Total Acquisition Cost			\$68,484,744
Organization & Offering Expenses		\$200,895	0.50%	0.26%				
Marketing & Due Diligence Reallowance		\$401,789	1.00%	0.53%				
Total		\$4,218,789	10.50%	5.55%				
<u>Costs of Acquisition</u>								
Total Acquisition Cost		\$68,484,744		90.13%				
Acquisition Fee		\$976,500		1.29%				
Lender Reserve		\$2,003,906		2.64%				
Initial Trust Reserves		\$300,000		0.39%				
Total		\$71,765,150		94.45%				
Total Application		\$75,983,939		100.0%				

Forecasted Statement of Cash Flows <u>FREX DB Series I, DST</u>										
<u>Forecasted Cash on Cash Return</u>	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
<i>Effective Gross Income</i>	8,543,853	8,942,337	9,196,742	9,449,652	9,709,518	9,976,529	10,250,884	10,532,783	10,822,435	11,120,052
<i>Operating Expenses</i>	(4,105,747)	(4,214,547)	(4,317,464)	(4,422,951)	(4,531,341)	(4,642,712)	(4,757,148)	(4,874,732)	(4,995,551)	(5,119,693)
Net Operating Income	4,438,106	4,727,790	4,879,278	5,026,701	5,178,177	5,333,817	5,493,736	5,658,051	5,826,884	6,000,358
<i>Master Lease Rent</i>										
<i>Base Rent - Debt Service</i>	2,213,714	2,219,779	2,213,714	2,213,714	2,213,714	2,219,779	2,213,714	2,213,714	2,213,714	2,219,779
<i>Base Rent - Real Estate Taxes & Insurance</i>	715,760	726,530	733,588	740,842	748,297	755,958	763,830	771,921	780,235	788,780
<i>Total Base Rent</i>	2,929,474	2,946,309	2,947,302	2,954,556	2,962,010	2,975,736	2,977,544	2,985,635	2,993,949	3,008,558
Master Tenant Base Income 1	48,540	112,674	137,822	140,335	139,946	136,509	137,138	139,554	138,736	141,528
<i>Additional Rent</i>										
<i>Additional Rent Breakpoint</i>	6,368,000	6,547,000	6,669,000	6,777,000	6,885,000	6,999,000	7,108,000	7,228,000	7,348,000	7,481,000
<i>Additional Rent Max</i>	2,176,000	2,160,000	2,130,000	2,274,000	2,425,000	2,575,000	2,737,000	2,900,000	3,075,000	3,070,000
Additional Rent	2,175,853	2,160,000	2,130,000	2,274,000	2,425,000	2,575,000	2,737,000	2,900,000	3,075,000	3,070,000
Asset Management Fee	(85,439)	(89,423)	(91,967)	(94,497)	(97,095)	(99,765)	(102,509)	(105,328)	(108,224)	(111,201)
Trustee Fee & DST Expenses	(80,000)	(80,000)	(80,000)	(80,000)	(80,000)	(80,000)	(80,000)	(80,000)	(80,000)	(80,000)
Additional Rent Cash Flow	2,010,414	1,990,577	1,958,033	2,099,503	2,247,905	2,395,235	2,554,491	2,714,672	2,886,776	2,878,799
<i>Supplemental Rent</i>										
<i>Supplemental Rent Breakpoint</i>	8,544,000	8,707,000	8,799,000	9,051,000	9,310,000	9,574,000	9,845,000	10,128,000	10,423,000	10,551,000
Master Tenant Supplemental Rent Income	-	23,534	39,774	39,865	39,952	40,253	40,588	40,478	39,943	56,905
DST Supplemental Rent	-	211,804	357,968	358,787	359,566	362,276	365,295	364,305	359,491	512,146
Trust Reserve Account	-	-	-	(251,335)	(258,909)	(266,691)	(274,687)	(282,903)	(291,344)	(300,018)
Supplemental Rent Cash Flow	-	211,804	357,968	107,452	100,657	95,585	90,609	81,402	68,147	212,129
Total DST Income	5,105,327	5,318,112	5,435,270	5,587,343	5,746,576	5,913,013	6,079,840	6,249,939	6,428,440	6,590,705
Debt Service	(2,213,714)	(2,219,779)	(2,213,714)	(2,213,714)	(2,213,714)	(2,219,779)	(2,213,714)	(2,213,714)	(2,213,714)	(2,219,779)
Real Estate Taxes & Insurance 2	(715,760)	(726,530)	(733,588)	(740,842)	(748,297)	(755,958)	(763,830)	(771,921)	(780,235)	(788,780)
Asset Management Fee	(85,439)	(89,423)	(91,967)	(94,497)	(97,095)	(99,765)	(102,509)	(105,328)	(108,224)	(111,201)
Trustee Fee & DST Expenses	(80,000)	(80,000)	(80,000)	(80,000)	(80,000)	(80,000)	(80,000)	(80,000)	(80,000)	(80,000)
Trust Reserve	-	-	-	(251,335)	(258,909)	(266,691)	(274,687)	(282,903)	(291,344)	(300,018)
Total DST Cash Flow	2,010,414	2,202,380	2,316,000	2,206,955	2,348,562	2,490,820	2,645,100	2,796,074	2,954,923	3,090,928

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Net Operating Income <u>FREX DB Series I, DST</u>										
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Market Rental Income	\$8,542,992	\$8,774,419	\$9,015,716	\$9,263,648	\$9,518,398	\$9,780,154	\$10,049,108	\$10,325,459	\$10,609,409	\$10,901,168
Vacancy Loss	(\$541,064)	(\$508,916)	(\$522,912)	(\$537,292)	(\$552,067)	(\$567,249)	(\$582,848)	(\$598,877)	(\$615,346)	(\$632,268)
Concessions	(\$219,460)	(\$127,005)	(\$130,498)	(\$134,087)	(\$137,774)	(\$141,563)	(\$145,456)	(\$149,456)	(\$153,566)	(\$157,789)
Employee/Model Beds	(\$75,634)	(\$78,970)	(\$81,141)	(\$83,373)	(\$85,666)	(\$88,021)	(\$90,442)	(\$92,929)	(\$95,485)	(\$98,111)
Credit Loss	(\$69,425)	(\$48,560)	(\$41,406)	(\$42,544)	(\$43,714)	(\$44,917)	(\$46,152)	(\$47,421)	(\$48,725)	(\$50,065)
Total Rental Income	\$7,637,410	\$8,010,968	\$8,239,759	\$8,466,353	\$8,699,177	\$8,938,405	\$9,184,211	\$9,436,777	\$9,696,288	\$9,962,936
Utility Income	\$612,908	\$629,763	\$647,081	\$664,876	\$683,160	\$701,947	\$721,251	\$741,085	\$761,465	\$782,405
Parking Income	\$47,307	\$48,608	\$49,945	\$51,318	\$52,729	\$54,179	\$55,669	\$57,200	\$58,773	\$60,389
Miscellaneous Income	\$246,228	\$252,999	\$259,957	\$267,106	\$274,451	\$281,998	\$289,753	\$297,722	\$305,909	\$314,321
Total Other Income	\$906,443	\$931,370	\$956,983	\$983,300	\$1,010,340	\$1,038,125	\$1,066,673	\$1,096,007	\$1,126,147	\$1,157,116
Effective Gross Income	\$8,543,853	\$8,942,337	\$9,196,742	\$9,449,652	\$9,709,518	\$9,976,529	\$10,250,884	\$10,532,783	\$10,822,435	\$11,120,052
Salaries	\$930,441	\$955,999	\$982,195	\$1,009,109	\$1,036,764	\$1,065,179	\$1,094,375	\$1,124,375	\$1,155,199	\$1,186,871
Repairs and Maintenance	\$111,254	\$114,310	\$117,442	\$120,660	\$123,967	\$127,364	\$130,855	\$134,442	\$138,128	\$141,915
Turnover	\$182,627	\$187,644	\$192,785	\$198,068	\$203,496	\$209,074	\$214,804	\$220,693	\$226,743	\$232,960
Contract Services	\$249,570	\$256,425	\$263,451	\$270,671	\$278,088	\$285,710	\$293,541	\$301,588	\$309,856	\$318,351
Internet	\$68,806	\$70,696	\$72,634	\$74,624	\$76,669	\$78,770	\$80,929	\$83,148	\$85,427	\$87,770
Marketing and Leasing	\$222,133	\$228,234	\$234,488	\$240,914	\$247,516	\$254,300	\$261,270	\$268,432	\$275,791	\$283,352
General and Administrative	\$353,913	\$363,634	\$373,598	\$383,836	\$394,355	\$405,163	\$416,269	\$427,680	\$439,404	\$451,451
Real Estate Taxes	\$464,305	\$468,160	\$468,113	\$468,066	\$468,020	\$467,973	\$467,926	\$467,879	\$467,832	\$467,786
Insurance	\$251,455	\$258,370	\$265,475	\$272,776	\$280,277	\$287,985	\$295,904	\$304,042	\$312,403	\$320,994
Business Tax	\$107,145	\$110,088	\$113,104	\$116,203	\$119,388	\$122,660	\$126,022	\$129,477	\$133,026	\$136,674
Total Controllable Expenses	\$2,941,648	\$3,013,559	\$3,083,286	\$3,154,927	\$3,228,539	\$3,304,177	\$3,381,897	\$3,461,755	\$3,543,810	\$3,628,124
Management Fee	\$256,316	\$268,270	\$275,902	\$283,490	\$291,286	\$299,296	\$307,527	\$315,983	\$324,673	\$333,602
Utilities	\$907,783	\$932,718	\$958,276	\$984,535	\$1,011,516	\$1,039,239	\$1,067,725	\$1,096,993	\$1,127,067	\$1,157,968
Total Uncontrollable Expenses	\$1,164,098	\$1,200,988	\$1,234,178	\$1,268,024	\$1,302,801	\$1,338,535	\$1,375,251	\$1,412,977	\$1,451,740	\$1,491,570
Total Expenses	\$4,105,747	\$4,214,547	\$4,317,464	\$4,422,951	\$4,531,341	\$4,642,712	\$4,757,148	\$4,874,732	\$4,995,551	\$5,119,693
Net Operating Income	\$4,438,106	\$4,727,790	\$4,879,278	\$5,026,701	\$5,178,177	\$5,333,817	\$5,493,736	\$5,658,051	\$5,826,884	\$6,000,358